



South Carolina Insurance Continuing Education

Cape School, Inc. PO Box 169 • Buckingham, VA 23921

Compare our prices with the competition. You won't believe the savings!



2013 Classroom Schedule

10% OFF ALL TUITION FOR FORMER STUDENTS



A Few Reasons Why Cape School is the Best:

- **More choices** with Cape School: classroom, online, and written courses.
- **Our prices, products and service** will not be beat.
- **10% off** all tuition for former students.

1-888-729-1075

All courses have been approved by the SC Department of Insurance for continuing insurance education credit.

13304



Cape School

Tel. 888-729-1075
www.capeschool.com
Fax 888-303-1828

SOUTH CAROLINA INSURANCE 2013 CONTINUING EDUCATION

Greenville

Comfort Inn & Suites
831 Congaree Road, 29607
Dec. 12, Thu.GEN
Dec. 13, Fri.LH

GENERAL/ETHICS DAY

Ethics: Beyond the Basics
8:30am-12:30pm, 4 cr.,
ETH128396

Fulfills the ethics requirement.

**Insurance Ethics – Knowing
Right from Wrong**

1:30-5:30pm, 4 cr., ETH128394

Fulfills the ethics requirement.

LH DAY

**Long Term Care Review – South
Carolina**

8:30am-12:30pm, 4 cr.,
LTCP117762

Satisfies SC LTC requirement.

Meeting the Healthcare Crisis

1:30-5:30pm, 4 cr.,
LAH128502

PC DAY

Rationalizing Exposure
8:30am-12:30pm, 4 cr.,
PC128506

**Capital Preservation for
Business Owners**

1:30-5:30pm, 4 cr., PC128504

CLASSROOM TUITION

<u>Credits</u>	<u>Former Student* 10% DISCOUNT</u>	<u>Regular Tuition</u>
4	\$ 36.00	\$ 40
8	\$ 67.50	\$ 75
12	\$ 94.50	\$105
16	\$121.50	\$135
20	\$148.50	\$165
24 WOW!	\$175.50	\$195

*Must have been enrolled with Cape during a previous biennium to qualify for discounted pricing. Former student status will be verified upon receipt of registration.

**Former Students
Save 10%
on all tuition!**

Interested in becoming an instructor? Call 888-729-1075

South Carolina Insurance Continuing Education Registration Form

4 WAYS TO REGISTER ~ MAIL: Cape Processing Center, PO Box 169, Buckingham, VA 23921 • **TEL:** 888-729-1075
FAX: 888-303-1828 (cr. cards only) • **ONLINE:** www.capeschool.com

STUDENT INFORMATION

License #: _____

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone (day): _____ Fax #: _____

Email: _____

Email Confirmation

PAYMENT INFORMATION

Check (to Cape) Visa Master Card American Express Discover

CC#: _____ Exp. _____

Cardholder name (print): _____

Signature: _____

Classroom Tuition \$ _____ + Self-Study Tuition \$ _____ + \$3.75/written book + Shipping* \$ _____

**Shipping: Written self-study orders only - add \$7 (1st book) + \$1 ea. add'l. book*

Total Amt Enclosed \$ _____

CLASSROOM COURSES

Fill in location and class date below.

GENERAL/ETHICS DAY - ALL LICENSE TYPES

AM Loc _____ Date _____ 4 Eth. cr.

PM Loc _____ Date _____ 4 Eth. cr.

LH DAY - LIFE/HEALTH

AM Loc _____ Date _____ 4 LH cr.

PM Loc _____ Date _____ 4 LH cr.

PC DAY - PROPERTY/CASUALTY

AM Loc _____ Date _____ 4 PC cr.

PM Loc _____ Date _____ 4 PC cr.

CAPE POLICIES

Pre-Registering: To Pre-Register and guarantee a space in class, registration must be accompanied by payment in full. Mail (check or credit card) or fax (credit card only) the registration form with payment so that we receive it 1 business day prior to the first class session to take advantage of pre-paid package savings (see TUITION). Cape will mail, fax or email you a confirmation, time permitting. Walk-in registrants, (space available) must pay tuition plus a \$20 surcharge by check or credit card (no cash accepted) at the start of class. Walk-ins should call to confirm availability.

Scheduling TBS: To take advantage of Cape's discounts you may schedule part now and the rest later. When paying for courses "to be scheduled later" please write TBS in the location and date lines on the registration form. Simply let us know when you find a class to fit your schedule!

Reschedule Policy: Fees apply per person per event. A \$20 reschedule fee will be waived if Cape receives notification at least 1 business day prior to the scheduled seminar. All "no-shows" will be charged a \$20 fee to reschedule. There are no refunds for "no-shows". Note: to reschedule from distance learning to classroom, please call and request to reschedule.

Refund Policy: Refunds apply to tuition fees only and are per person per event. Shipping fees are non-refundable. A refund request must be received in our office 1 business day prior to the start of class. All refunds are subject to non-refundable administrative fees: \$25 fee for CE classes and \$50 fee for Pre-license classes. These fees will remain on your account for one year and may be applied to future seminars offered by Cape. Pre-license materials are non-refundable. There are no refunds for "no-shows".

Certificate Policy: Normally certificates are given after each class to all attendees who have registered 5 business days in advance. If not received in class, certificates will be mailed, faxed or emailed. There is a \$20 charge for replacement certificates.

Fees: Same Day Credit Reporting, \$10. Returned Check Fee, \$25. Replacement Certificates, \$20. Same Day Fax Grading for Self-Study, \$18. Classroom Walk-in Fee, \$20. Reschedule fee for all "no-shows," \$20. Non-Refundable fee for CE refunds, \$25. Non-Refundable fee for Pre-license refunds, \$50. NO REFUNDS for "No-Shows".

Classroom Courses: Agents may obtain up to 100% of their required credits via classroom courses. Cape offers a General/Ethics day to fulfill the ethics requirement for LH and PC agents; and 1 LH day which fulfills the SC LTC 4 credit requirement; and 1 PC specific day. Classroom courses are conducted by instructors as seminars and are interactive, interesting sessions.

Self-Study Courses: Agents may obtain up to 100% of their required credits through distance learning self-study courses. Self-study courses contain a 50 question multiple choice exam. The exam must be monitored by a disinterested third party. Please add \$3.75 per course for written books plus shipping

Cape's Guarantee: If for any reason you are unable to complete your self-study course, you may cancel anytime before taking the exam and apply tuition monies paid toward any Cape course offered in South Carolina.

Private Seminars: Cape is happy to hold private seminars for your group of agents at very reasonable rates. These seminars can be brought to your location on dates and times convenient for you. Call for more details!

SOUTH CAROLINA STATE REQUIREMENTS

- Producers must comply every two (2) years. Those born in an even numbered year must complete their CE requirements by the last date of their birth month on the even numbered year. Those born in an odd numbered year must complete their CE requirements by the last date of their birth month on an odd numbered year. Please see the SCDOL website for more information on this transition.
- **Producers must complete 24 hours of continuing education** including a minimum of 3 hours of Ethics and 8 hours for each line they hold.
- All agents licensed in life and health who may sell, solicit or negotiate long term care insurance must complete a initial 8-hour course prior to representing LTCI and a 4-hour refresher course every 24 months thereafter.
- Agents who may sell, solicit or negotiate annuities must complete a one-time 4 hour annuities course.
- All agents licensed in property and casualty or personal lines who may sell flood insurance must complete a one-time 3 credit hour course dealing with flood insurance and the NFIP.
- Producers must pay the biennial recordkeeping fee to the Continuing Education Administrator by the deadline or the producer license will lapse.
- Multi-line producers must complete twenty-four (24) hours of CE Credits. A minimum of eight (8) credit hours must be completed in each line of authority and a minimum of three (3) credit hours of Ethics.
- Up to 18 CE hours in excess of the Compliance period may be carried over and applied to the next compliance period.
- Licensed insurance producers can check their continuing education status by calling Prometric at 1-800-490-6551.

**Prometric, Attn: South Carolina CE,
1260 Energy Lane, St. Paul, MN 55108-5252**
If you have questions about Scheduling or
Course Information call Cape at 888-729-1075

*Thank You for giving Cape the opportunity to
serve your continuing education needs!*

Let Cape Come to You!

Everyone needs CE. Why not have Cape come to you? We will customize seminars for your group of 10 or more agents at dates and times convenient for you *at special rates*. Call our office for more information on
Cape's Private In-House Seminars:
888-729-1075, ext. 112.

☀ **BEST DEAL** ☀

Complete Your 2013 CE Requirement with

**Cape's 24 credit
Self-Study Package***

Only \$39

Choose from a variety of courses.

* Fulfills SC 2013 CE Req. for all license types. Includes Ethics.

www.capeschool.com